

## ( $)$ fashiontv

## Fashion TV Facts

FashionTV is a global and the biggest fashion lifestyle program broadcasting the latest news and information to over 440 million households and 7 million public places worldwide. As the only global 24/7 television network focused exclusively on fashion, beauty, trends and style. And only TV equivalent to fashion print products (Vogue, Elle, Cosmopolitan, L' Officiel)

FashionTV is a New Media leader, with a highly trafficked and expansive digital reach that includes YouTube channels (299 million views in 1 year), fashiontv.com (12 mil visitors per year), a Facebook page ( 2 million fans) and more. In top 30 pages on Google+ with $1.9+$ million followers.

FashionTV represents Chic style, dynamic attitude, fresh and hip music, fashiontv symbolizes fashion in its true sense. Celebrities, models, designers fashionistas and trendsetters. We get the first the newest trends and share them with our audience.

FashionTV viewers are considered the most luxurious, glamorous and fashionoriented target group among all media consumers, who not only love to watch the fashionable lifestyle on TV, but they also enjoy living it.

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## Example of Invitations to Parties



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## Line-up of Weekend Events

## Programming for <br> Weekends at <f〉 Club, (f. Bars, ff. Cafes, (f.) Hotel

| $2013$ |  |  |  |
| :---: | :---: | :---: | :---: |
| 1 | 04.01.2013 | 06.01.2013 | Top designers Weekend |
| 2 | 11.01.2013 | 13.01.2013 | Focus on designers weekend |
| 3 | 18.01.2013 | 20.01.2013 | Behind the scenes Weekend |
| 4 | 25.01.2013 | 27.01.2013 | Mens Fashion Weeks weekend |
| 5 | 01.02.2013 | 03.02.2013 | Paris Haute Couture FW weekend |
| 6 | 08.02.2013 | 10.02.2013 | How China Weekend |
| 7 | 15.02.2013 | 17.02.2013 | Valentine Weekend |
| 8 | 22.02.2013 | 24.02.2013 | New York Fashion Week Weekend |
| 9 | 01.03.2013 | 03.03.2013 | London Fashion Heek Heekend |
| 10 | 08.03.2013 | 10.03.2013 | Milan Fashion Week Heekend |
| 11 | 15.03.2013 | 17.03.2013 | Paris Fashion Week Weekend |
| 12 | 22.03.2013 | 24.03.2013 | End of Fall 2013 fashion week season weekend |
| 13 | 29.03.2013 | 31.03.2013 | Photographers \#eekend |
| 14 | 05.04.2013 | 07.04.2013 | Fashion Capitals weekend |
| 15 | 12.04.2013 | 14.04.2013 | Fashion Divas Weekend |
| 16 | 15.04.2013 | 14.05.2013 | 16th anniversary of fashionty |
| 16 | 19.04.2013 | 21.04 .2013 | Taurus Zodiac Meekend |
| 17 | 26.04.2013 | 05.05.2013 | First Face Countdown, the nev Top Models of Fall 2013 collections |
| 19 | 10.05.2013 | 12.05.2013 | Brazilian Fashion Weeks Weekend |
| 20 | 17.05.2013 | 19.05.2013 | Gemini Zodiac Weekend |
| 21 | 24.05.2013 | 26.05.2013 | Cannes Film Festival Weekend |
| 22 | 31.05.2013 | 02.06.2013 | Cannes Film Festival Weekend |
| 23 | 07.06.2013 | 09.06.2013 | Grand Pris Honte Carlo Heekend - France 2013 |
| 24 | 14.06.2013 | 16.06.2013 | Film stars fashion yeekend |
| 25 | 21.06.2013 | 23.06.2013 | Cancer Zodiac weekend |
| 26 | 28.06.2013 | 30.06.2013 | Swimwear Weekend |
| 27 | 05.07.2013 | 07.07.2013 | Men's Fashion Weeks Spring 2014 yeekend |
| 28 | 08.07.2013 | 15.08.2013 | Summer Party - Best events DJ's |
| 28 | 12.07.2013 | 14.07.2013 | Paris Haute Couture Fall 2013 Weekend |
| 29 | 19.07.2013 | 21.07 .2013 | Leo Zodiac Meekend |
| 33 | 16.08.2013 | 18.08.2013 | Discover the Trends Weekend (Fall 2013) |
| 34 | 23.08.2013 | 25.08.2013 | Wirgo Zodiac Meekend |
| 35 | 30.08.2013 | 01.09.2013 | Now in Stores Weekend |
| 36 | 06.09 .2013 | 08.09.2013 | Back to the City Weekend |
| 37 | 13.09.2013 | 15.09.2013 | Film stars fashion Yeekend |
| 38 | 20.09.2013 | 22.09.2013 | New York Fashion Week Spring 2014 Weekend |
| 39 | 27.09.2013 | 29.09.2013 | London Fashion Week Spring 2014 Weekend |
| 40 | 04.10.2013 | 06.10 .2013 | Milan Fashion Week Spring 2014 Weekend |
| 41 | 11.10.2013 | 13.10.2013 | Paris Fashion Week Spring 2014 Weekend |
| 42 | 18.10 .2013 | 20.10 .2013 | End of Spring 2014 fashion week season weekend |
| 43 | 25.10.2013 | 27.10.2013 | Scorpio Zodiac weekend |
| 44 | 01.11.2013 | 03.11.2013 | Fashion Capitals weekend |
| 45 | 08.11.2013 | 10.11.2013 | Fashion Divas Weekend |
| 46 | 15.11.2013 | 17.11.2013 | Victoria's Secret Weekend |
| 47 | 22.11.2013 | 24.11.2013 | Sagittarius Zodiac meekend |
| 48 | 25.11.2013 | 01.12 .2013 | First Face Countdown |
| 49 | 06.12.2013 | 08.12.2013 | Brazilian Fashion Meeks Heekend |
| 50 | 13.12.2013 | 15.12.2013 | Calendars Meekend |
| 51 | 16.12.2013 | 31.12.2013 | Best of 2013 |
| 51 | 20.12.2013 | 22.12.2013 | Capricorn Zodiac weekend |

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## Fashion Weekends



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## Fashion TV promotion Options

## Promotion before / after the Event:

Fashion TV will broadcast the upcoming event and after the event via television (Fashion TV reaches 440 million households Globally \& 7 million public places)

Fashion TV will promote the Event and later show the new footage via its New Media Channels ( $\mathbf{2 +}$ million fans on Facebook, Fashion Leader on YouTube with more than 611 million views)

Fashion TV will promote the event by linking the Sponsor sites to the QR codes shown on TV and New Media channels allowing easy 1-click access to the Sponsor and the Event

The Event invitation will be sent out to Fashion TV 100,000+ PR contacts worldwide

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## Banner Options



## f. FashionTV shared a link. July 11, 2011



RICHARD CHAI - MERCEDES-BENZ FASHION WEEK SPRING 2012 COLLECTIONS
http:///Www.youtube.com/watch?V=CXERmISy2. Runway highights from Richard Chai SPRING 2012 Collection at Mercedes-Benz Fashion Week in New York. The official Mercedes-Benz Fashion Week YouTube channel..

## ( $>$ fashiontv Opportunities

Guests of the parties will be the first to see footage from shows such as the Paris Fashion show and experience an environment that is filled with French music and surroundings

This will allow clubs to advertise with the possibility of the clubs being the first in the world to show behind the scened exclusives and the newest fashion trends, leveraging their stance in the club world

Additionally the Party will be fully advertised on all Fashion TV Channels ranging from TV ( 440 million homes and 7 million public places) to Fashion TV Youtube (611+ million views) to Facebook (2+ million likes)

Please see the opportunities for New Media Advertising by clicking here and for the newest press release here

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## QR Codes Opportunities



QR codes on Fashion TVs Television and New Media allow 1-click access to Clubs and the Sponsors

- Scan-2-Buy
- Scan-4-Info
- Scan-2-Shop
- Scan-4-Date
- Scan-2-Win
- Scan-4-Meet
- Scan-2-Visit


All increasing traffic to the Clubs website and Sponsors


## (®)fashiontv Sponsors for the Events

Depending on the Theme the clubs should seek sponsors connected to the Event e.g. Paris - luxury designers, luxury cosmetics, airlines such as Air France

For the e.g. Paris Fashion Week the Theme is also about presenting the City and increasing tourism

Party goers will experience the flair of each city from each weekend and thus be drawn to that tourist attraction

This is a great opportunity for Tourist Agencies to advertise themselves

Additionally for special weekend events, Beverage producers can promote their drinks by making specially designed cocktails

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## Sponsor Promotion Example <br>  <br> VIDEO TV GALLERY NEWS SPECIALS FPRODUCTS CORPORATE

fashionty $>$ videos $>$ f. parties
FTV Party at Tiffany Club in Metz, France with F Vodka: Elixir of Fashion


You Tube


Posted on: 19th October 2012
METZ - FashionTV is throwing a party at the Tiffany Club in Metz, France! Beautiful and fashionable ladies are in attendance and VIP guests are enjoying F Vodka: Elixir of Fashion. Sparklers flying out of the premium bottles make them even better. The DJ is getting everyone ready for a great evening.


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## Fashion TV Sponsor Options

Logo will be placed on all print and electronic material, such as flyers, invitations, etc.

> Logo will appear on all announcements on FTVs new media sites such as FTVs Facebook site, www.ftv.com, YouTube, Google + etc.


Logo will appear on all clips filmed and edited at the event

Logo will be placed during the broadcast of such clips on Fashion TVs International Channel

## (®)fashiontv New Media Leader on YouTube

| Media | YouTube Views 2013 | Growth from 2012 | $\underline{\text { Subscribers 2013 }}$ | Growth from 2012 |
| :---: | :---: | :---: | :---: | :---: |
| Fashion TV | $\mathbf{6 1 1 . 2 1 5 . 2 9 5}$ | $\mathbf{4 1 \%}$ | $\mathbf{4 4 7 . 7 5 7}$ | 31\% |
| Maxim | 100.442 .678 | $15 \%$ | 68.427 | $58 \%$ |
| Seventeen | 81.828 .194 | $5 \%$ | 86.079 | $8 \%$ |
| E! | 80.942 .005 | $\mathrm{n} / \mathrm{a}$ | 112.465 | $\mathrm{n} / \mathrm{a}$ |
| FHM | 40.644 .161 | $14 \%$ | 20.011 | $30 \%$ |
| Style Network | 19.167 .986 | $\mathrm{n} / \mathrm{a}$ | 28.894 | $\mathrm{n} / \mathrm{a}$ |
| Esquire | 12.546 .305 | $30 \%$ | 19.342 | $61 \%$ |
| Cosmopolitan | 11.452 .783 | $37 \%$ | 9.263 | $160 \%$ |
| Harpers Bazaar | 8.785 .005 | $92 \%$ | 5.252 | $134 \%$ |
| Elle | 4.733 .645 | $-57 \%$ | 3.146 | $-71 \%$ |
| InStyle | 3.856 .215 | $-12 \%$ | 2.176 | $6 \%$ |
| Glamour | 3.602 .722 | $27 \%$ | 10.709 | $32 \%$ |
| Vogue | 2.640 .582 | $-30 \%$ | 2.814 | $21 \%$ |
| Fashion One | 922.865 | $-67 \%$ | 1.072 | $100 \%$ |
| WorldFashion | 742.618 | $165 \%$ | 447.757 | $506 \%$ |
| Total Fashion TV | 611.215 .295 | $41 \%$ | 379.156 | $31 \%$ |
| Total Others | 372.307 .764 | $18.25 \%$ avg. |  |  |

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## Fashion Weekend Sponsor Option

If the Club staging a weekend recieves a Major Sponsor or a Group of Sponsors an option is available for the Club in cooperation with Fashion TV to make a special Sponsor Weekend

Fashion TV will provide footage with the sponsors logo to be shown on screens

A cocktail should be made for the event carrying the Sponsors name
The Event will carry the name of the Sponsor e.g. 'Volvo Fashion Weekend'
The Sponsor may choose the design


MCs should always say ‘We love Volvo’, ‘Volvo is our passion’ etc.

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## Sponsor Categories



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Sponsor Support Examples
If the club can get support from a Tourist Agency - e.g. USA, The US Chamber of
Commerce can support the event as it will be linked to e.g. the New York Fashion Week

Tourism promotion can also help eliminate debt of the country and city

Tourist Agencies can work with Airlines and provide Free tickets to destinations or free Citytours to increase demand and interest

## Sponsor Promotions Benefits

Fashion Brands can Sponsor the Event and provide Gifts to increase interest of consumers and party-goers e.g. Coca Cola can provide free samples, Cavalli Vodka can provide free shots, Dolce \& Gabbana can Provide free Perfume Samples

| Car Companies | BMW can park cars in front of venue and offer <br> free test rides or the car for a week |
| :---: | :--- |
| Phone companies | Samsung can offer free phones |
| Airlines | Air France can offer tickets to visit Paris for 2 <br> persons |
| Resorts | Hotels and Resorts can offer week long <br> getaways |
| Cosmetics Companies | MAC can offer free make-up kits or offer to do <br> make-up of the guests |
| Beverage Companies | Can offer free drinks and mix sample cocktails <br> or offer courses in cocktail making |
| Restaurants | Can offer a dinner for 2 or cooking courses |
| Food Chains | Tesco can offer vouchers or discounts |
| Banks | Can offer cards without entrance payments |
| Magazines | Offer free subscriptions or to take part in a <br> photo shooting |

## Example on Fashion TV Facebook



The promotion of a Fashion Weekend such as Valentines Day Party can be seen here

Visitors can interract with the Party by tagging friends and party-goers on the photo albums uploaded on Facebook

13 Fashiontv Thailand shared Fashiontv Thailand's album. 21 hours ago

Hi Bangkok!! Now is the time to TAG yourselves and SHARE your favorite photos from our Valentine's Day party! This Saturday at Love F Bar FashionTV will be filming and celebrating the opening of our FashionTV Thailand page - stay tuned for more details!

Valentine party @ Love f. Bar (128 photos) © FTV.COM


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## Facebook Top 3 among top Fashion Magazines

| Media | Facebook Likes | Talking about it |
| :---: | :---: | :---: |
| Vogue | 3.740 .266 | 80.765 |
| Cosmopolitan | 2.174 .303 | 26.279 |
| Fashion TV | $\mathbf{2 . 0 3 4 . 8 5 5}$ | $\mathbf{3 5 . 1 8 4}$ |
| Seventeen | 1.830 .561 | 18.093 |
| Glamour | 1.048 .299 | 32.624 |
| Elle | 949.966 | 20.679 |
| Maxim | 751.852 | 35.369 |
| FHM | 654.342 | 19.365 |
| InStyle | 551.682 | 32.989 |
| Harpers Bazaar | 299.265 | 21.896 |
| E! | 222.284 | 2.745 |
| Esquire | 185.716 | 4.051 |
| Style Network | 84.135 | 625 |
| Fashion One | 76.150 | 1.521 |
| WorldFashion | 4.946 | 187 |



## Fashion Weekend Examples



## ( $)$ fashiontv <br> Zodiac Weekend

Zodiac Weekends will take place on the first weekend of the start of the Horoscope (after 20th of each month)

The mystique signs will be shown on all screens at the location with faces of famous celebrities that were born under that star (2 hour long films)

Additionally local best customers will be shown in the Video

Top members of the club who registered previously with Fashion TV Diamond club, their birth-date and are frequent party goers will have their photos shown on the screens with Birthday wishes and will get drinks or a cake

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## Decorations for Zodiac Weekend

The clubs should be decorated in lights and style resembling the Zodiac sign with slogans e.g. ,I Love Aquarius'

For example for Aquarius the club lights should be a blue colour with table decorations held to a blue

The clubs can make a Cocktail ,Aquarius' to further sharpen the theme and have waitresses dressed to resemble beach clothing or mermaids

Sponsors for the event can additionally be linked to the theme such as water companies, hotels, exotic destination agencies

## Diamond Club Membership

\section*{¢ fashiontV Login｜Register｜Customer support＞＞ <br> | 16 | 12 |
| :--- | :--- | <br> §＋1}

# DC <br> DI®MOND CLUB <br> SNCEE 1997 by fashionty 

GET FULL ACCESS TO EXCLUSIVE UNCENSORED VIDEOS AND GALLERIES
JOIN NOW 》
JOIN NOW 》

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## Victoria's Secret Weekend

During the Famous Victoria's Secret Fashion Show period, there will be Party weekends dedicated to the show

All screens at the club will show a compilation of previous shows as well as the most recent one

Backstage interviews will be shown with the VS Angels

Models wearing Victoria's Secret Lingerie will be present at the clubs

Club goers will have the unique opportunity to send congratulatory wishes to the Angels via Fashion TV New Media


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## Decorations for VS's Weekend

Drinks served can resemble colours of VS such as pink or champagne


Waitresses can wear wings on their backs to run with the theme of VS

The floors can sparkle like the catwalk on the show

Music played should be modern and trendy

MC should say things such as ,VS Angels love Fashion TV and ,...'


## ( $)$ fashiontv <br> Full Moon Party

Each Month during the Full Moon there will be a party to celebrate the mystique powers of the Moon

Full Moon provides energy, health benefits and power, surrounding the party goers in a carefree spirit to celebrate the positive energy

Clubs will feature Full Moon Fashion TV Water alongside other beverages to recharge the energy sources of the clubbers and help them increase energy for the coming weeks

| Full Moon Dates |  |  |
| :---: | :---: | :---: |
| Year | Month | Day |
| 2013 | Jan | 26 |
|  | Feb | 25 |
|  | Mar | 27 |
|  | Apr | 25 |
|  | May | 25 |
|  | Jun | 23 |
|  | Jul | 22 |
|  | Aug | 21 |
|  | Sep | 19 |
|  | Oct | 19 |
|  | Nov | 17 |
|  | Dec | 17 |

The world famous "Full moon party" at Kho Phangan, Thailand.

fashiontv | FTV.com - FTV PARTY
-FULL MOON PARTY KOH PHA NGAN
youtu.be
http://youtube.com/FashionTV - FULL
MOON PARTY KOH PHA NGAN Music
Info: Performer: EDDY WATA Title: THE

## Decorations for

## Weekend

The Club Rooms should be darkened to made more mysterious

Fashion Luxury Spring Full Moon Water will be provided at the Events which are bottled during Full Moons providing mystique powers from inside

White lights can stand out through the dark to symbolize the Full Moon

## ( ) fashiontv <br> F.Beverages for Parties



## ( $)$ fashiontv <br> F.Beverages for Parties



## ( 7 ) fashiontv Fashion Week Party

For the Major Fashion Weeks of the World there will be Fashion Week Parties 'We love London Fashion Week'

The MCs should coordinate the language of the Fashion Week and involve the audience in either French, Spanish etc. 'J'aime Paris Fashion Week'

Fashion TV will provide 2 hours of top
 content from each fashion week to be shown on the screens


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## Decorations for Fashion Week Party

- The Theme should be of high couture or edge depending on the Fashion Week
- Sponsors can be Designers that have staged Fashion Shows and would like to e.g. Present their work in glass boxes on mannequinnes
- Especially for Paris Fashion Week the ambient should be classical and stylish, while for London and New York modern and edgy



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## Fashion Weekends

For each weekend the Theme can be taken from the title as presented in the agenda

Clubs should always remain stylish and follow a
 designated theme, with MCs leading through the evening and generating interest and bringing in some sentences about the event and the language the event is promoted by

All Screens should present videos from Fashion TV on the special Event e.g. 2 hours of Celebrity Zodiacs

Clubs should generate Sponsor interest by inviting those companies that are closest represented by the theme e.g. Moscow Fashion Week - Mercedes Benz or Volvo

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## MCs Quote Instructions

MCs should include the phrases listed on the next slide in their repertoire or similar if they make up raps

The clubs should print out a list of these phrases for the MCs in big letters and on laminated paper attach it by rope in the DJ area


This way the MC can always see what they should say

They can repeat sentences throughout the evening
Additionally they should try to incorporate the language of the event e.g. Paris Fashion Week a sentence in French...

## (*) fashiontv Prayer Book of Love 〈f. Bar

I want Fashion, I want Fame, I want you
I love the Spotlight
I love Trends
I lust for Fashion
Fall in Love at Love Bar
Will you be our Valentine?

| Top Designer Weekend: | I Love Cavalli, Gucci, Dolce \& Gabbana etc. <br> I love my Gucci, La Perla, |
| :--- | :---: |
| Victoria Secret Weekend: | I Love...Victoria's Secret...Do you want to be an <br> Angel? |
| Model Weekends \& Diva: | I Love Top Models....I love Naomi, Gisele, Adriana |


| Model Weekends \& Diva: | I Love Top Models....I love Naomi, Gisele, Adriana |
| :--- | :---: |
| I am a Diva, I love Style... |  |

Avenue in New York

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## Example 1 of Fashion Weekend New York

## Fashion Week New York

Decoration: The colors should represent USA, blue/red/white

Food: Small bites could be served for the Guests representing USA such as bite-sized donuts, hot-dogs and burgers

Sponsors for New York Fashion Week could include companies such as Heinz Ketchup, American Airlines, Coca-Cola etc.

Special wins could include trips for 2 to New York, a year long supply of Coca-Cola (also can be handed out to guests)

Music should be pop from the US including Rihanna, Jay-z, Beyoncé, Katy Perry etc.

MC should say ‘I love fashionable New York', ‘I love the city that never sleeps’, ‘I love the
 fashion capital of the world....New York New York'

The Shows should be big and bold like the US



## (*)fashiontv Example 2 of Fashion Weekend Seoul

## Fashion Week Seoul

Decoration: The colors should be calming and Zen-like with shades of green, blue and yellow

Food: Fusion Food can be best serves in small portions

Sponsors: Korean Airlines, Hyundai Car, Samsung, LG


Special wins could include trips for 2 to Seoul in cooperation with Korean Airlines, free Samsung phones

MC should say ‘I love fashionable Seoul’

The atmosphere should be energetic yet relaxed


Stars could include for example the over billion times viewed rapper PSY

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