# NEW FASHIONTV ADVERTISING INTRODUCING THE BRAND NEW F ADVERTISING



### MONTHLY AD PACKAGES 50% PRIME / 50% OFF PRIME

30' seconds advertising video spots

FIJ

### WORLDWIDE

€ 60,000

€ 400/30' spot

5 spots per day / 150 spots per month

5 spots per day / 150 spots per month

€ 30,000 € 200/30' spot

## ADVERTISING ON FASHIONTV



# **f** fashiontv

AFFLUENT

IPSOS AFFLUENT SURVEY

Media and Consumer Insights Survey

### IPSOS AFFLUENT SURVEY / FASHIONTV REACH PER COUNTRY

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#### IPSOS Affluent Survey - Reach per Country in %

Country	FashionTV	E!	TLC	CNN	Bloomberg	Sky News	CNBC	Euronews
EU 21	4.7%	5.2%	8.8%	28.7%	8.5%	24.3%	10.7%	19.2%
EU 17	3.7%	4.9%	6.6%	28.5%	8.6%	25.8%	10.5%	18.5%
AT	4.4%	2.0%	2.7%	35.1%	9.1%	14.6%	11.3%	22.7%
BE / LU	3.8%	4.1%	0.0%	23.7%	4.5%	4.4%	7.4%	19.5%
DK	0.1%	2.6%	16.6%	35.9%	4.8%	12.6%	9.2%	10.3%
FI	1.7%	3.4%	1.9%	21.1%	6.3%	17.0%	10.9%	14.4%
FR	3.4%	3.0%	0.0%	17.1%	5.7%	5.3%	5.6%	22.5%
DE	1.3%	2.1%	5.7%	29.3%	8.4%	16.6%	9.5%	17.4%
IR	6.4%	19.0%	22.8%	44.7%	14.7%	83.1%	25.2%	34.6%
IT	3.8%	4.4%	0.0%	23.8%	8.9%	47.2%	9.6%	21.0%
NL	3.4%	4.2%	26.4%	37.9%	5.8%	12.8%	9.7%	10.5%
NO	2.3%	3.5%	18.8%	38.2%	8.5%	16.1%	10.5%	9.7%
PT	21.1%	18.6%	34.4%	47.4%	15.7%	42.8%	21.7%	58.1%
SP	3.3%	I. <b>9</b> %	0.0%	26.4%	8.3%	9.3%	10.4%	18.7%
SE	1.8%	4.9%	12.3%	37.0%	5.3%	11.5%	8.9%	8.8%
CH	1.5%	3.4%	8.0%	29.6%	8.1%	12.4%	10.5%	28.2%

TR	22.2%	5.4%	0.0%	40.0%	17.3%	13.5%	24.1%	25.9%
UK	2.4%	11.8%	14.4%	32.7%	11.2%	67.0%	13.1%	10.3%
CZ	10.0%	0.6%	3.9%	24.8%	4.3%	6.6%	7.7%	14.2%
HU	3.9%	1.3%	16.3%	31.0%	6.2%	15.3%	6.9%	17.3%
PL	12.3%	10.8%	34.7%	33.1%	10.3%	15.7%	16.5%	18.1%
RU	13.3%	6.2%	19.4%	27.3%	7.0%	13.2%	10.1%	50.3%
APAC excl. CH	10.5	5,6	10,9	26.4	6.0	8.4	7.4	4.0
Bangkok	25.2	6.1	2.2	31.7	5.6	23.4	6.1	4.8
Hong Kong	5.3	0.6	5.6	16.8	5.9	1.8	6.4	1.4
Jakarta	13.1	6.5	6.3	24.4	4.5	3.4	9.9	4.2
Kuala Lumpur	12.1	10.8	21.1	42.7	17.3	0.0	20.1	8.8
Manila	19.7	16.0	23.0	60.7	16.3	0.0	16.7	5.5
Singapore	11.4	11.5	15.2	37.9	15.4	6.3	21.3	7.3
Taipei	5.2	0.0	33.4	37.2	3.1	0.0	4.6	3.4
India	15.7	0.0	11.1	22.1	2.9	0.0	0.0	4.6
Seoul	4.0	0.0	0.0	9.7	1.1	1.7	3.7	0.0
Sydney	6.0	19.7	6.2	25.4	6.3	37.1	9.7	7.1
Melbourne	4.2	16.0	6.9	20.1	6.6	30.8	8.6	5.0

#### TV CAMPAIGN REACH ACCORDING TO REACH FIGURES OF FASHIONTV

CONTINENTS	TOTAL REACH PAYTV	TOTAL REACH OTT	CAMPAIGN DURABILITY / 12 SPOTS /DAY / REACH ACCORDING TO EMS		
			1 Week	1 Month	3 Month
Europe	123 million	80 million	3.936.000	8.659.200	17.220.000
CIS	62 million	50 million	1.984.000	4.364.800	8.680.000
Asia	230 million	150 million	7.360.000	16.192.000	32.200.000
Middle East	33 million	30 million	1.056.000	2.323.200	4.620.000
Africa	11 million	10 million	352.000	774.400	1.540.000
Oceania	4 million	10 million	128.000	281.600	560.000
South America	2 million	20 million	64.000	140.800	280.000
North America	5 million	50 million	160.000	352.000	700.000
TOTAL	470 million	400 million	15.040.000	33.088.000	65.800.000

### FashionTV viewers are keen travelers

In the last 12 months, monthly FashionTV viewers made **7** return air trips and they spent **23** nights in hotels on average. **52%** of the FashionTV viewers consider themselves a global citizen

Top 5 hotels visited by monthly FashionTV viewer:

1.Novotel (24%) 2.Holiday Inn (24%) 3.Best Western (22%) 4.Hilton (19%) 5.Marriott (17%)



### FashionTV viewers are keen travelers

77% of monthly FashionTV viewers enjoy going to new travel destinations and 72% value exploration and discovery (compared to 73% and 70% of average Affluent)



#### The FashionTV audience purchases more luxury items than the average Affluent population

- 270,000 affluent FashionTV viewers bought jewellery (not a watch) over €1,500
- 28% of the affluent viewers bought cosmetics over €75
- 213,000 affluent FashionTV viewers bought a designer suit/dress worth over €1,000
- 11% of the affluent viewers bought a briefcase/handbag over €500
- 301,000 affluent FashionTV viewers bought a pair of shoes over €500



#### FashionTV viewers spend more on watches than the average Affluent

FashionTV viewers plan to spend €1,468 on a watch in the next 12 months (€1,085 for average Affluent)





#### Visa card most popular amongst the FashionTV viewers

€234,717 is the value of private investments (excl. mortgage) of monthly FashionTV viewers

72% personally own a Visa credit card / 60% personally own a Mastercard / 14% personally own a American Express card



pso

#### FashionTV viewer intends to spend more on their future car

27% consider an Audi for theirnext car purchase, 22% a BMW,28% a Volkswagen

FashionTV viewer spent less on their last car than the average Affluent (€19,858 vs.€20,496)

but is going to spend more on their next car (€24,694 vs. €23,876) compared to the average Affluent





# **F**fashiontv

PLUS: More Than 10 Mio. Public Places around the world.

Hotels. Bars. Restaurants. Shops. Beauty and Hairstyle Chains and many more. **24/7** TELEVISION NETWORK

> TV: 7 MILLION public places

PAYTV: 500 MILLION households

OTT: 500MILLION

GOOGLE+

likes

**3.8 MILLI** 

households

FACEBOOK: 4+ MILLION

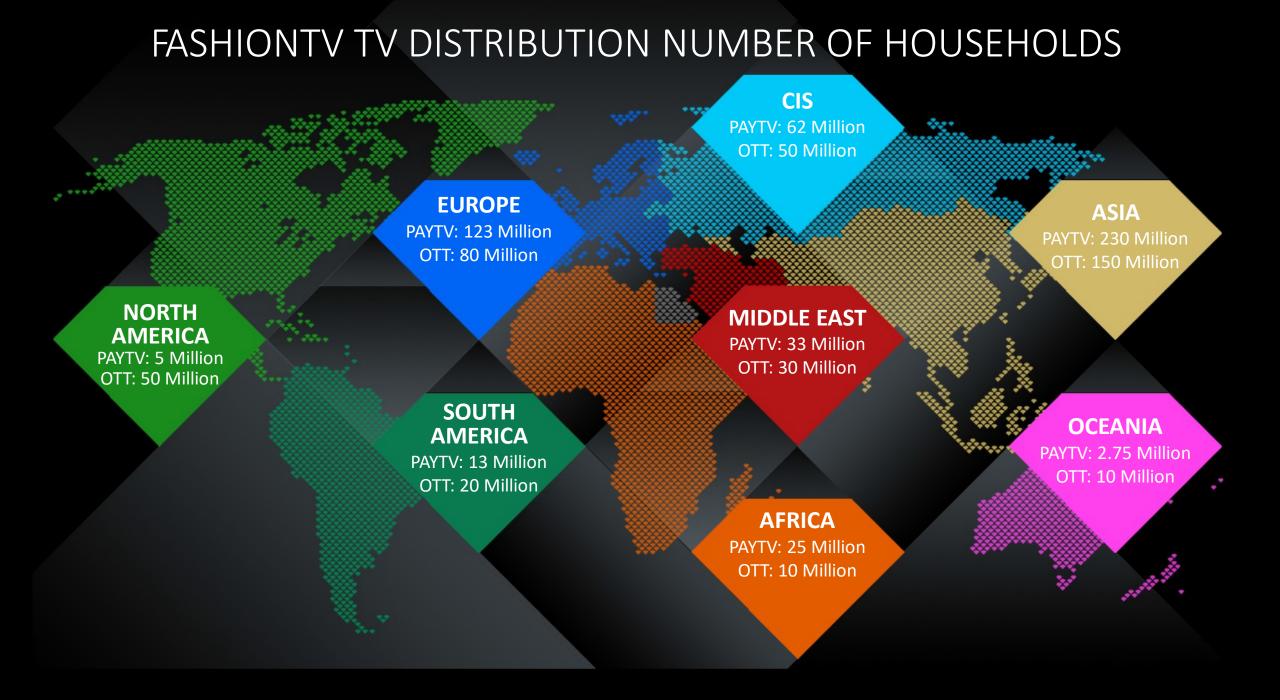
likes oto

MORETHAN 10 MILLION PUBLIC

**PLACES** 

Focused EXCLUSIVELY

> on fashion, beauty, trends



**F** fashiontv

MOBILE PHONES AND SMART TV

KOREA

FASHIONTV DISTRIBUTION TOP 10 MARKETS

VIETNAM

TURKEY

ITALY

**INDONESIA** 

**CEE/SEE** 

PORTUGAL

RUSSIA

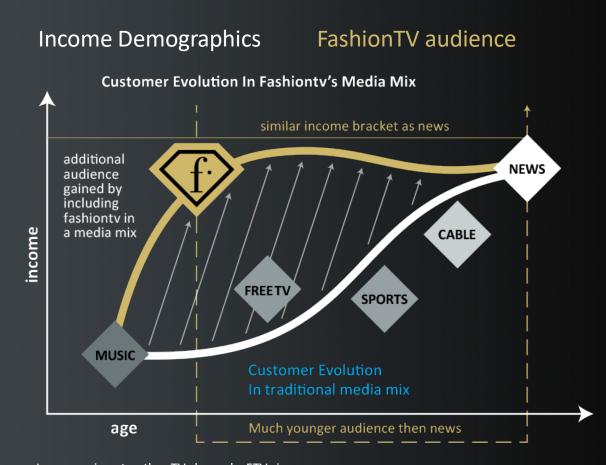
FRANCE

INDIA

### FASHIONTV DEMOGRAPHICS

Sex / Age Demographics					
Age	Female %	Male %			
13-17	2.2	1.3			
18-24	9.3	20			
25-34	5.5	29			
35-44	1.8	14			
45-54	1	8.8			
55-64	N/A	4,7			
65+	N/A	2.2			
Well-off, technophile, globetrotters, trendy and ad-aware					
Early adopters, opinion leaders, models, fashion stars and					

Early adopters, opinion leaders, models, fashion stars and fashion professionals



In comparison to other TV channels, FTV viewers are: More affluent, older and of higher-education than music channel viewers Younger than news channel viewers but fall into a similarly high income bracket Younger than viewer of sports channels but with a higher disposable income

#### migitime

#### Fashion TV vs previous season

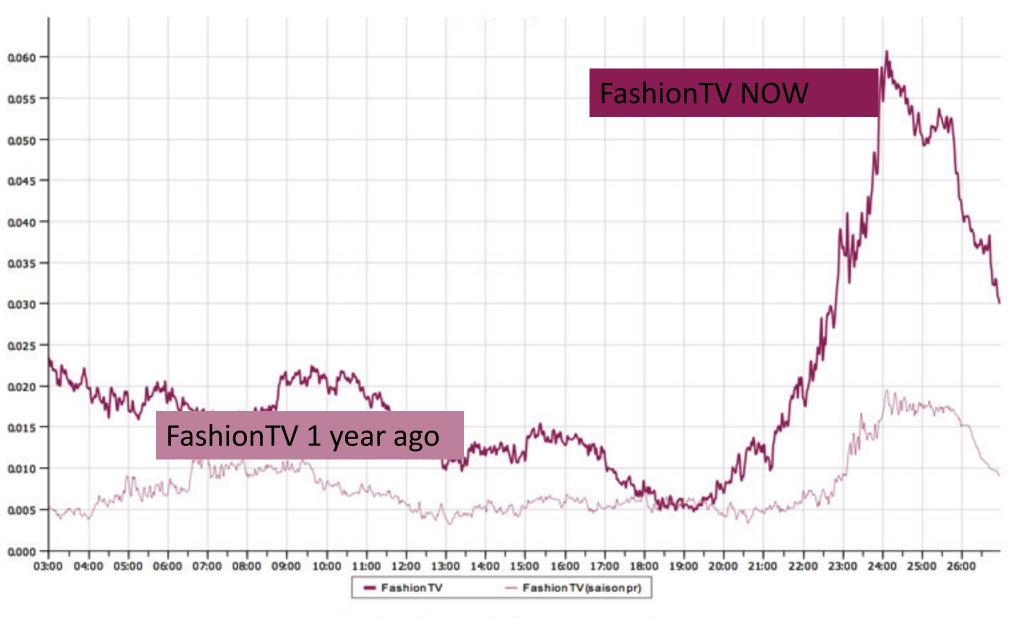
Taux moyen d'usages

#### FASHIONTV

TV Ratings increase due to change of programming MORE:

- Photoshoots
- Fashion Films
- Swimwear
- Lingerie
- Only top brands catwalk

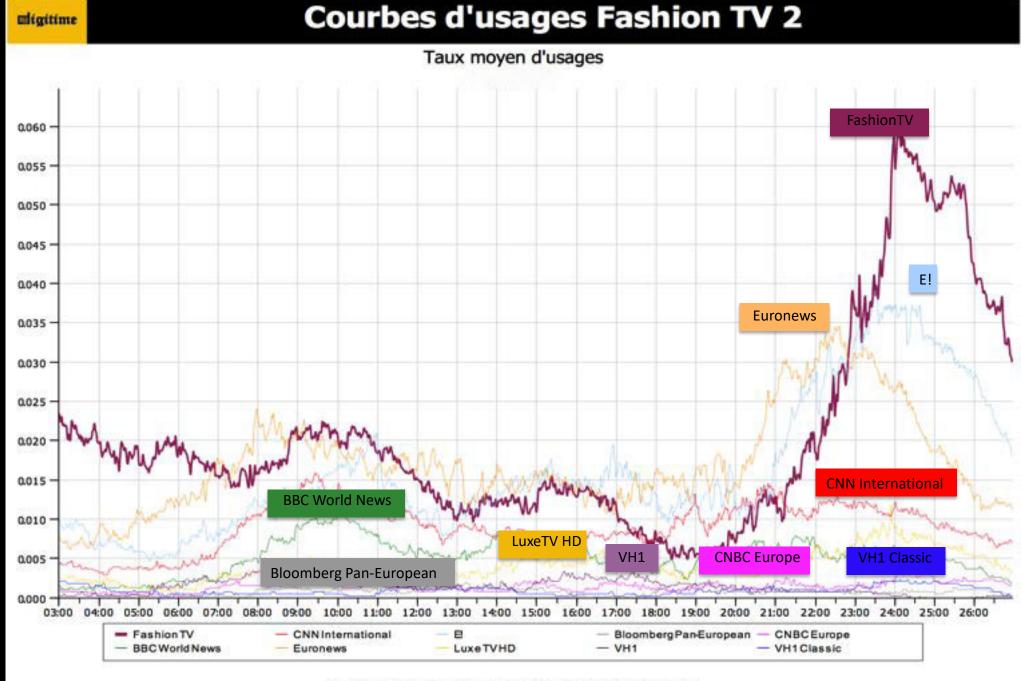
50% to 100% increased ratings comparing to the last year



Source: Digitime - Tous droits réservés - Foyers abonnés neufbox TV de SFR.

#### FASHIONTV

Popularity 22:00-03:00 The highest among international channels



Source: Digitime - Tous droits réservés - Foyers abonnés neufbox TV de SFR.

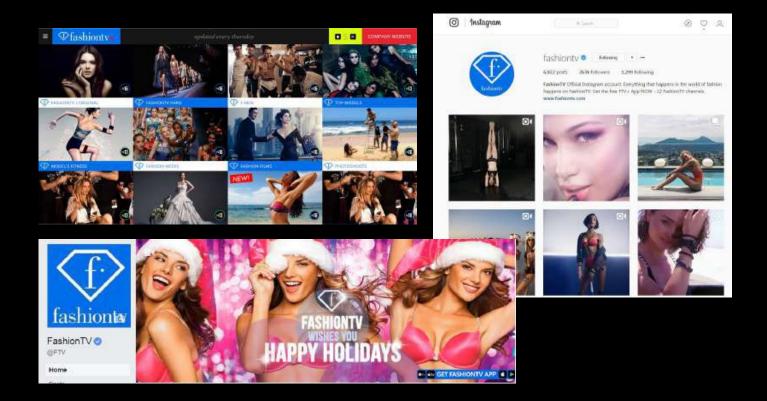


- FashionTV+ application available to every smartphone in the world Every day Fashion News of up to 24 updated clips
- VR: Virtual Reality from fashion capitals of the World Paris, NY, London and backstage of top designers
- 4K: Daily, Weekly, Monthly and Seasonaly updated 4K content
- HD: More than 20.000 hours of fashion related HD content available
- SHOPS: Fashionable affiliate shops such as NetaPorter, The Outnet, and Yoox available on one click special bonus
- FILMS: Feature films focusing on fashion, modelling and Hollywood Blockbusters available via fashiontvplus.com
- LIVE TV Daily updated fashion news in all sections: Fashion Weeks, Fashion Shoots, Lingerie, Models ...

## FashionTV New Media

FashionTV is a New Media leader, with a highly trafficked and expansive digital reach that includes:

- Facebook 4.2+ million fans
- Instagram 275K followers
- Google+ 3.8+ million fans
- YouTube 1M subscribers
- VK.com 161K followers



## FashionTV Facebook Page

Your brand's sponsored content will be promoted in three ways: A link from our Facebook post to your homepage, a gallery post and an embedded video post



Like Comment Share

185





### LINKS

FashionTV has a growing scale of online activities :

Facebook (4+ million fans): http://www.facebook.com/

FashionTV Google Plus (3.9+ million fans): <u>https://plus.google.com/+FashionTV/posts</u>

<u>Twitter: http://twitter.com/#!/fashiontv</u>

<u>Vk.com</u>: <u>http://vk.com/fashiontv</u>

<u>Website</u>: 1 million monthly users <u>http://www.fashiontv.com</u>

With many mobile, tablets and Smart TV applications.

## CONTACT

For more information, please

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